




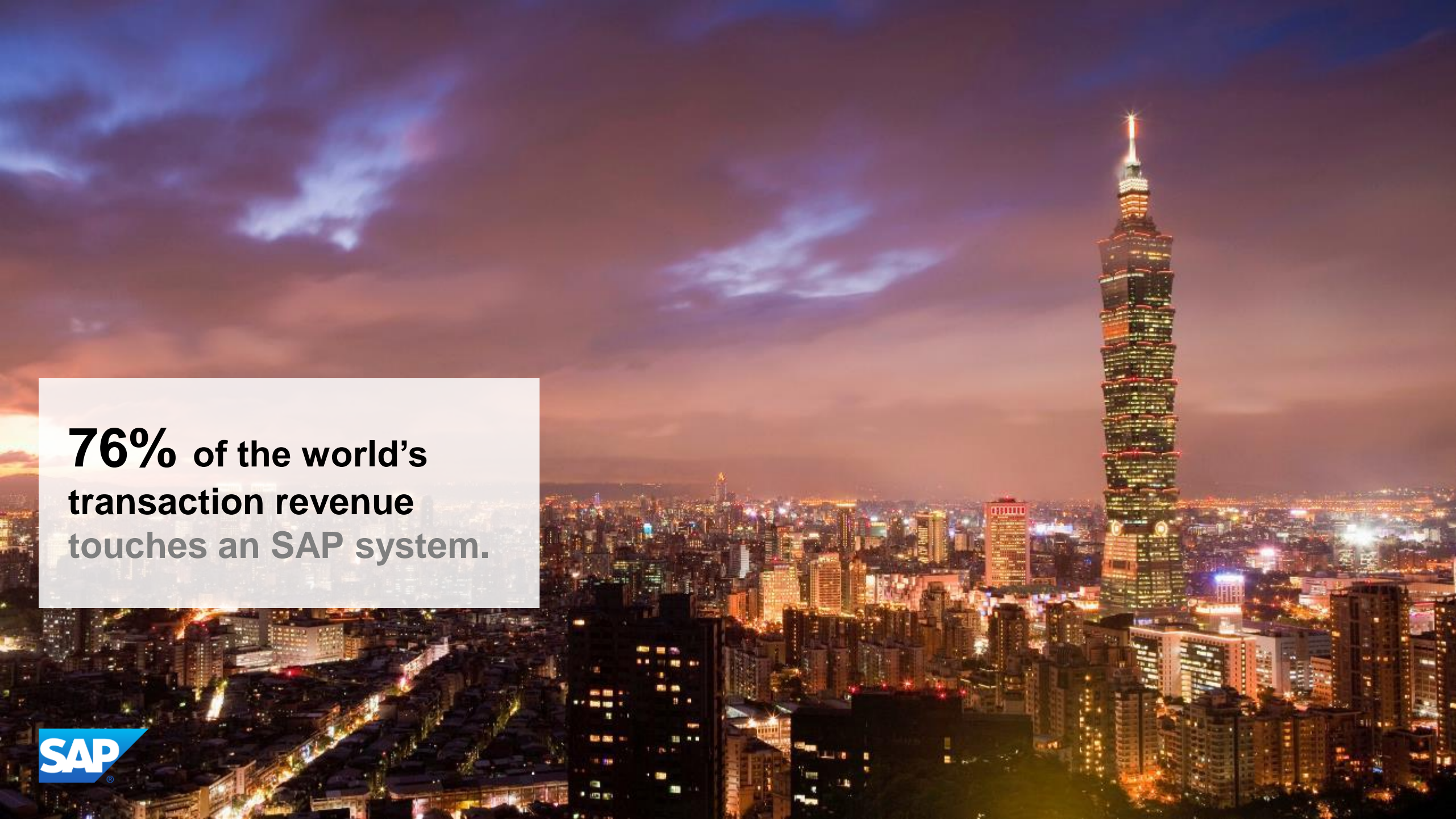
SAP SuccessFactors 

Prešerno Brihtenje

Marko Drev, SAP




SAP customers represent
98% of the top 100
most valued brands in
the world.




76% of the world's
transaction revenue
touches an SAP system.

A woman with long brown hair, wearing a light blue and white striped button-down shirt, is seated in a train. She is looking out the window to her right while her hands are on a silver laptop keyboard. The laptop is mounted on a fold-down table. A blue travel mug sits on the table next to the laptop. A beige jacket is hanging on the wall behind the laptop. The train window shows a blurred landscape of green fields and trees. The interior of the train has beige walls and brown seats.


Cloud solutions from SAP
provide the freedom for
130 million people to
work from anywhere.



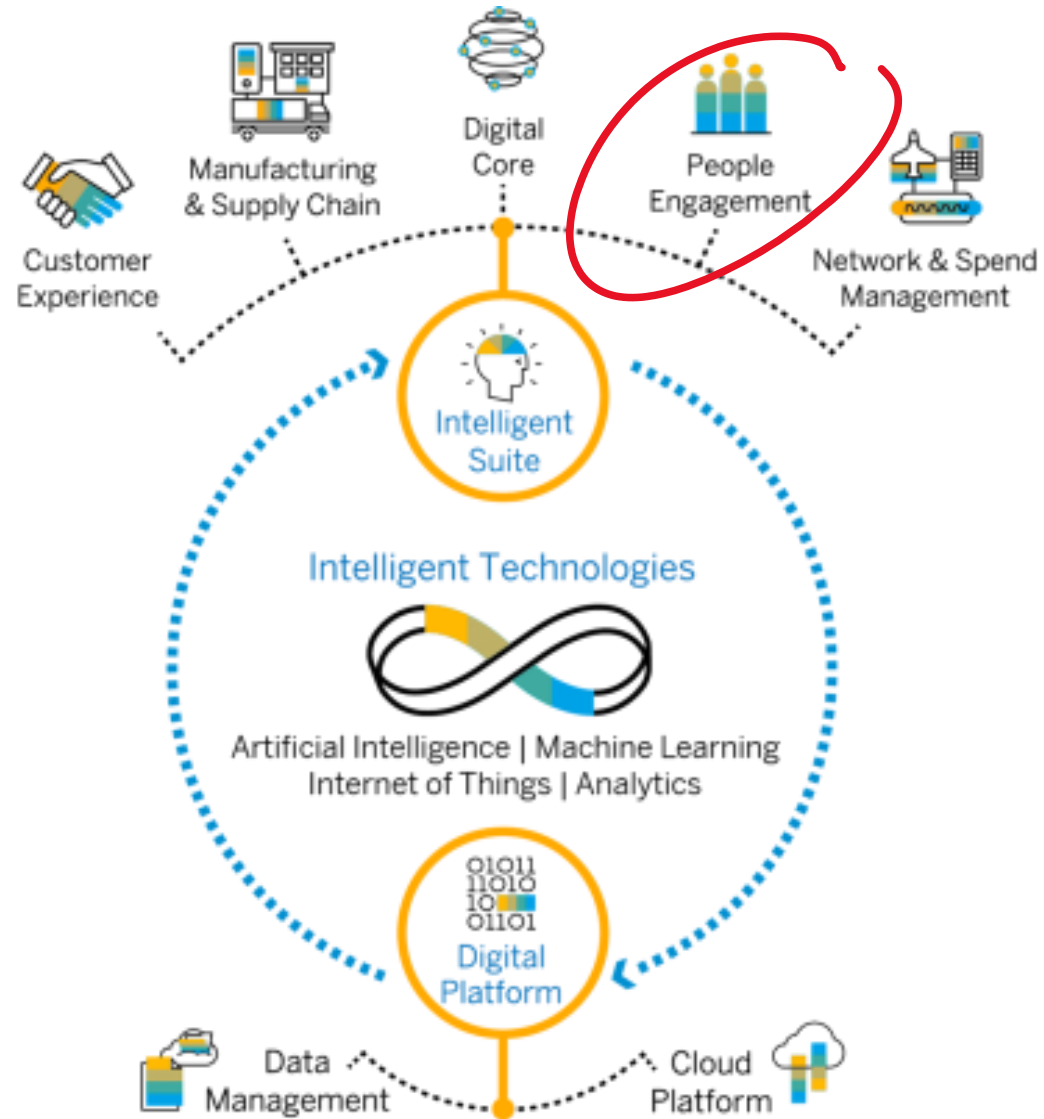
Our customers
produce more than
79% of the world's
chocolate.



Our customers
produce more than
77% of the world's
beer.

A woman with long dark hair, wearing a bright pink long-sleeved top, is seated at a wooden table. She is looking down at a tablet computer in her hands. On the table, there are several papers, a white mug, and a pink highlighter. In the background, a man in a plaid shirt is partially visible, looking at the same tablet. The setting appears to be a modern office or meeting room with warm lighting.

**80% of our customers
are small and midsize
enterprises using
SAP software to solve
business challenges.**



7000

Companies globally use
SuccessFactors

120M

Employees are using
SuccessFactors world-wide

A large heart shape composed of three concentric layers of yellow and orange. The text "SAP SuccessFactors" is written in blue across the center of the heart.

SAP SuccessFactors

#1

SuccessFactors is ranked as market
leader in many reasearches for HR
software

4

Times a year comes a new
update of SuccessFactors app



SAP Success Factors



Human Experience Management and the Intelligent Enterprise

THE NEXT STEP



69%

of CEOs
believe
employees feel
engaged

34%

of employees
feel engaged

The Employee Experience Gap

YORK  STREET

304

YORK S.L.



Experience

DATA

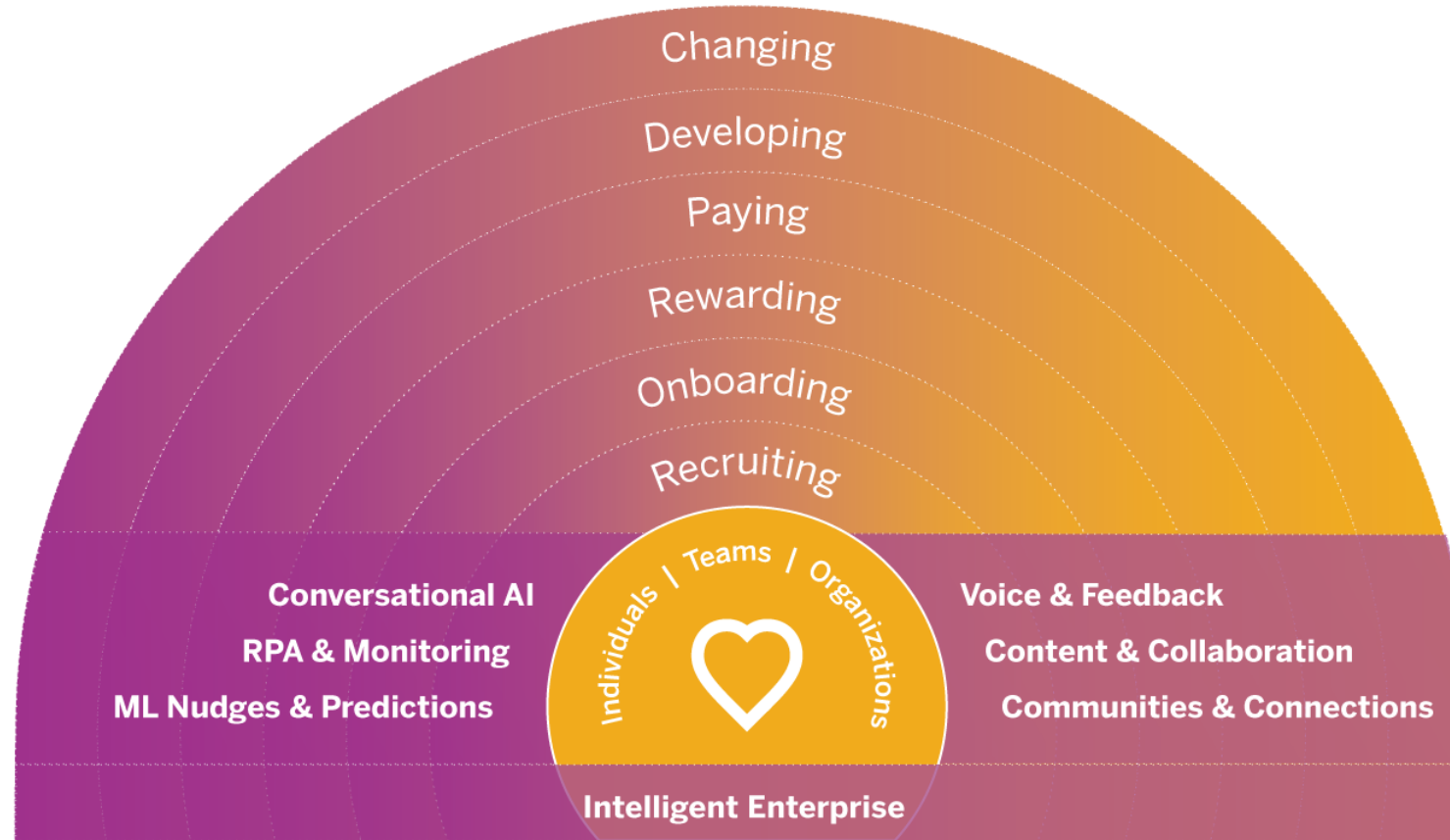
Identifying the **What + Why**



Operational

DATA

Human Experience Management



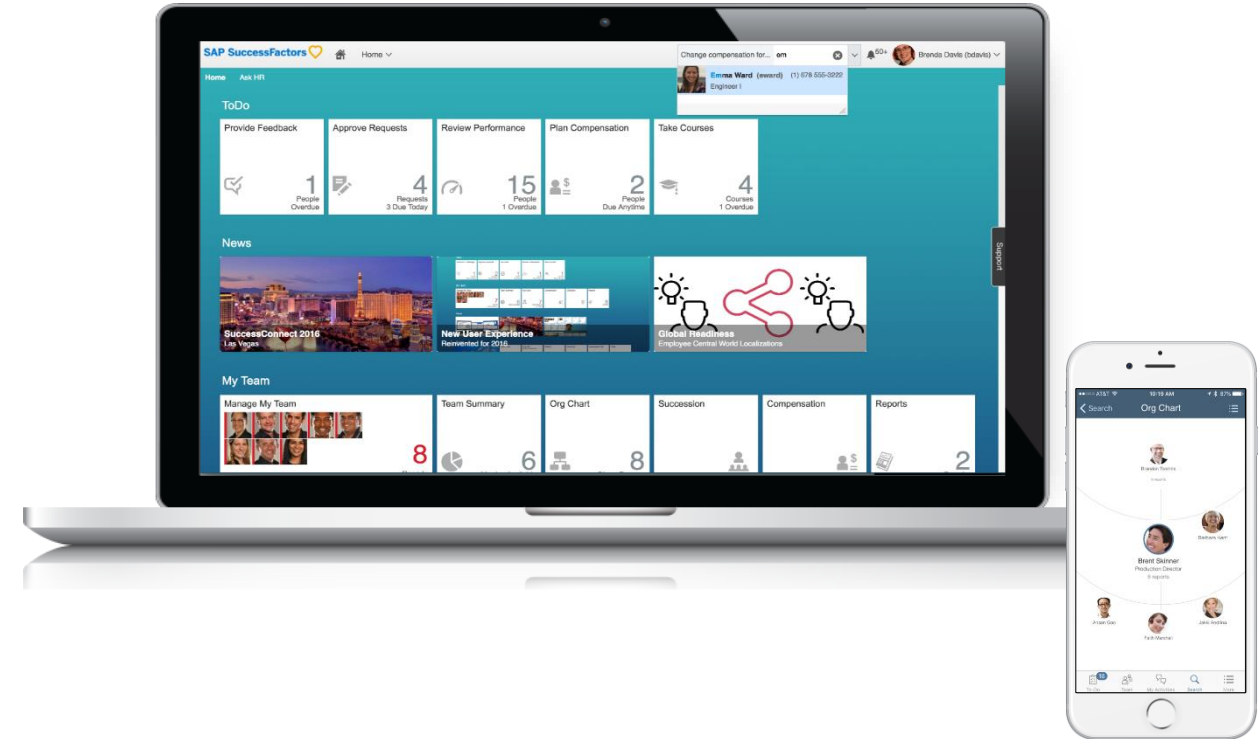
Five generations of employees work at SAP.



SuccessFactors HCM Suite

Personalized experience for every employee

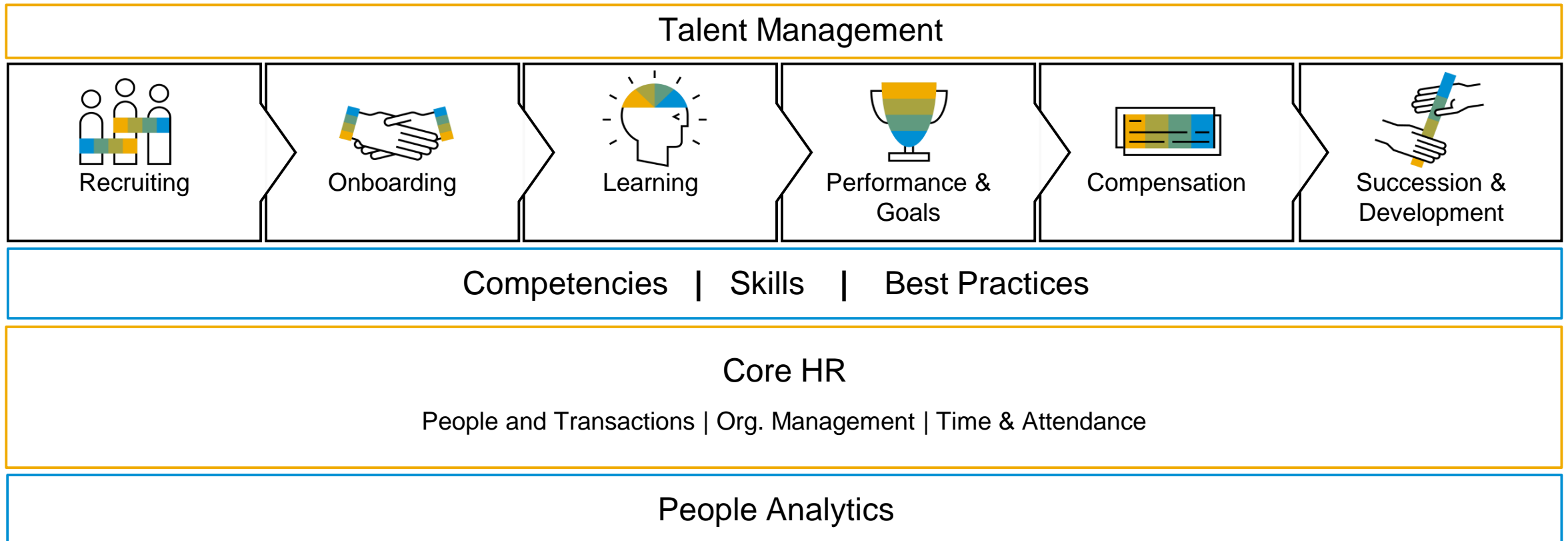
- Access engaging, personalized experiences based on individual roles
- Provide social, collaborative capabilities that keep employees engaged, connected, and informed
- Offer dedicated, powerful, user-centric Android and iOS apps that empower your mobile workforce



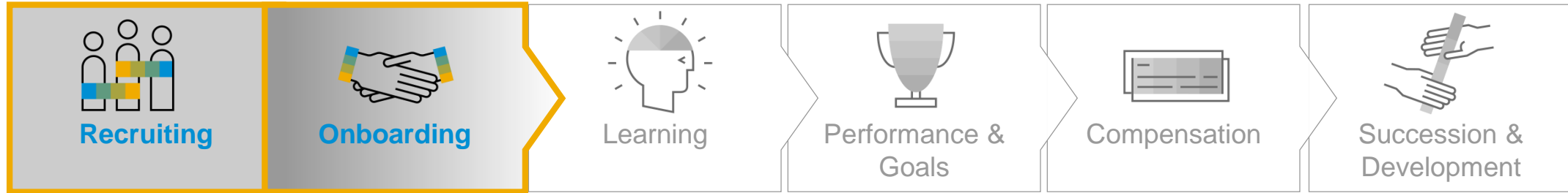
Co-development with Apple and Google

We work alongside Apple and Google developers

Intelligent, comprehensive HCM



SAP SuccessFactors Recruiting & Onboarding



Recruiting

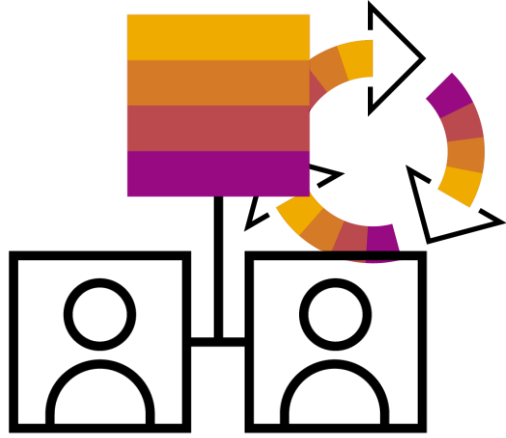
A **complete recruiting solution** to **attract, engage, and hire** best talent with a solution that provides guidance to everyone at every step.

Onboarding

A **strategic**, comprehensive approach to onboarding new hires and internal transfers by **accelerating people into productivity**.

SuccessFactors Recruiting - Source & Engage & Hire

Creating a culture of proactive recruiting



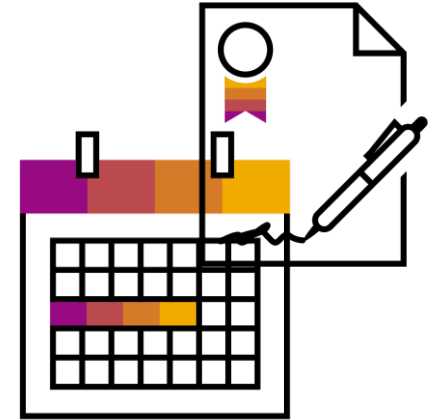
Job Posting with
automated job distribution



Career Site with
Sourcing Analytics



Build Candidate
Relationships



Schedule Interviews
Create & Send
Job Offers

SAP SuccessFactors Onboarding



Welcome to SAP! SAP Pre-start Portal

Global Onboarding Team <~~marko.drev@hot~~mail.com>

Sre 30. 11. 2016 23:31

Za: marko.drev@hotmail.com <marko.drev@hotmail.com>

FOR INTERNAL USE ONLY



SAP Pre-start Portal



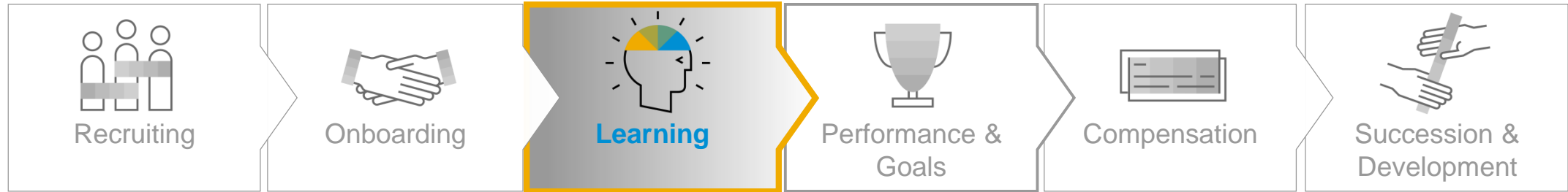
Dear Marko,

Congratulations on deciding to join SAP! This is the beginning of an exciting journey together. On your first day with us, you will receive a welcome pack with comprehensive information to ensure that you have a smooth start at SAP.

Prior to that, please visit the [Pre-start portal](#) where you can find the following:

- SAP company information
- General information about your location, benefits, etc.
- The documents you need to bring on your first day to complete the administration process
- **A complete guide to your onboarding process: My SAP Workbook**

SAP SuccessFactors Learning



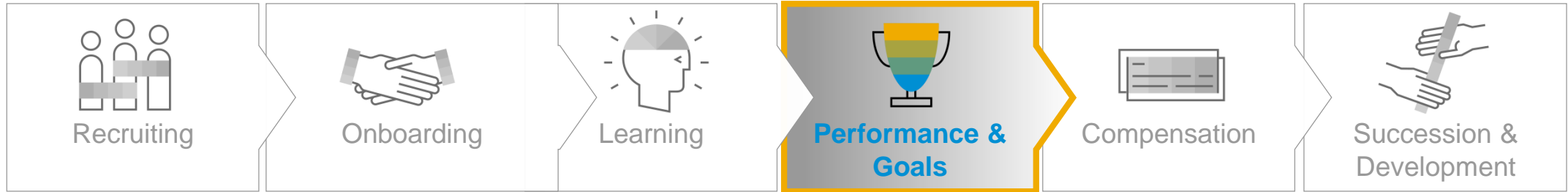
Compliance Training

Talent Development

SuccessFactors Learning is an omni-channel training solution that provides the **most comprehensive, simple way** to improve employee skills and reduce compliance risk

People Analytics

SAP SuccessFactors Performance & Goals



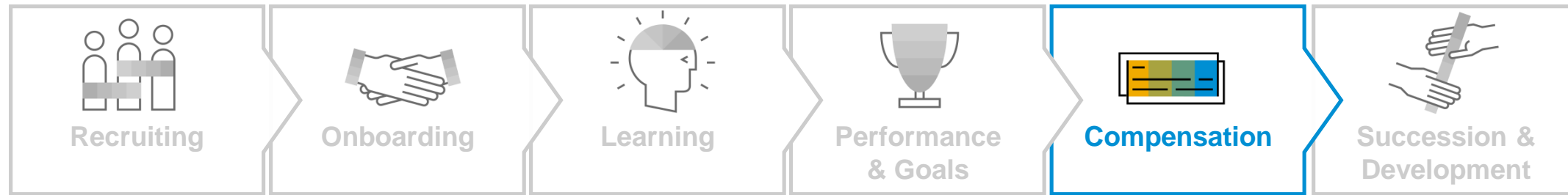
Goal Management

Performance Assessments

Continuous Performance Management

The most comprehensive performance solution to **accurately evaluate past performance** and **impact future performance**.

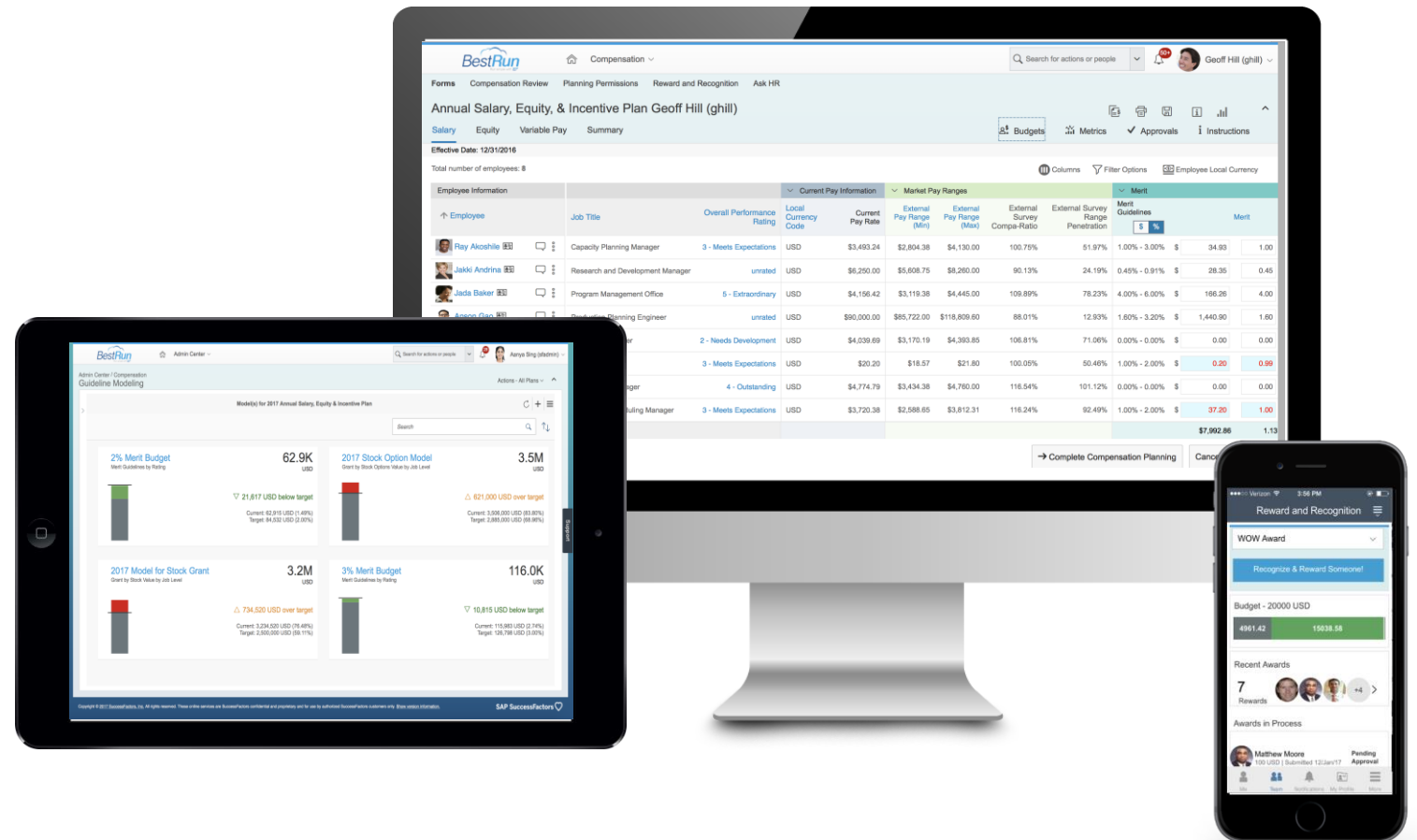
SAP SuccessFactors Compensation



A **strategic compensation management solution** to model and manage compensation programs and motivate your workforce

Compensation

A **strategic** compensation management solution to **model and manage** compensation programs and **motivate** your workforce



SAP SuccessFactors Succession & Development



Succession Management

Career & Development Planning

Calibration

Dynamic and comprehensive cloud-based solution that makes it easy for you to extend and scale your succession and development efforts assuming a more strategic and continuous approach.

People Analytics

SAP SuccessFactors Presentations

SAP SuccessFactors Employee Central

Core HR

People and Transactions | Org. Management | Time & Attendance

HR Transactions

- Employee & manager self-service
- Changes/transfers
- Promotions/demotions
- Termination

Organizational Management

- Maintain and visualize organizational structures
- Track/maintain reporting relationships
- Vacancy tracking
- Validate job codes/descriptions

Time Management

- Global absence management
- Time evaluation
- Approval workflows
- Mobile transactions
- Work schedule and holiday calendar

SAP SuccessFactors People Analytics

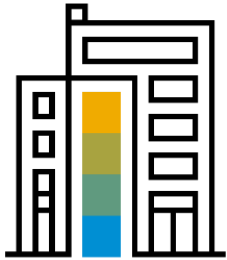
Advanced edition (formerly SAP SuccessFactors Workforce Analytics)



- Built-in **HR metrics and benchmarks**
- Ability to discover hidden insights with **time-series analysis** of metrics
- Consolidated, high-performance **people data warehouse**
- **Compliance support**
- **Slowly changing dimensions, snapshots and more**
- **Daily data load and aggregation**
- **High performance**

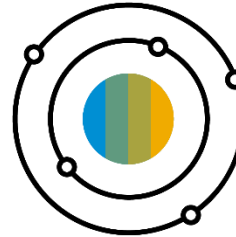
Unparalleled Data Protection

Multilayered protection with Defense-in-Depth approach



Physical

- 14 global data centers in 8 countries and 5 continents
- Bulletproof walls; closed-circuit cameras; card-key, biometric, and ID-badge systems
- ANSI/TIAEIA-942 Tier III + facilities



Network

- Perimeter protection firewalls
- Intrusion detection
- Regularly scheduled infrastructure scans



Application

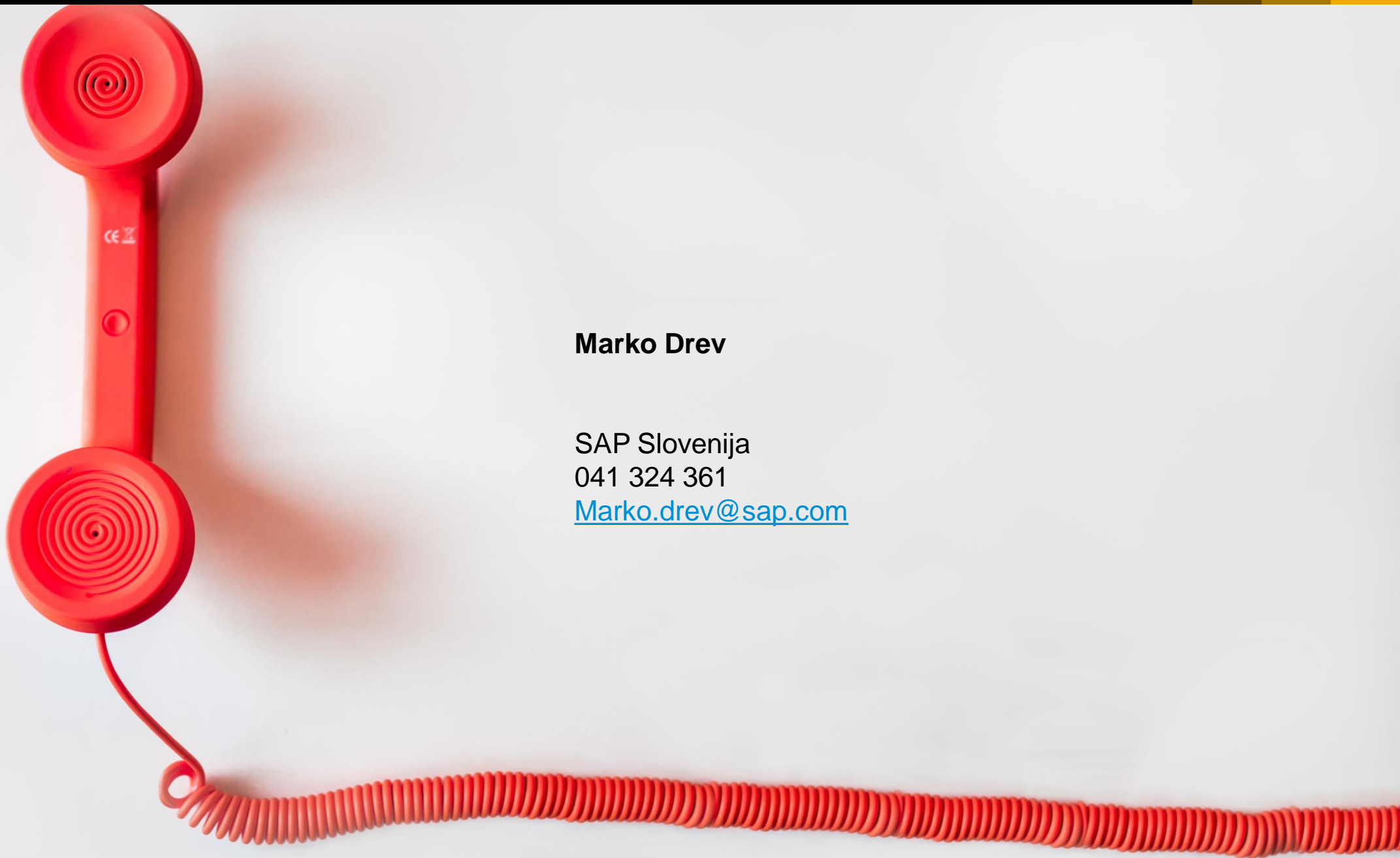
- Multitenant architecture
- Role-based permissions
- Single sign-on
- Activity monitoring
- Encryption in-transit & at-rest
- SAP Advanced Data Encryption by CipherCloud for heavily regulated industries

General Data Protection Regulation (GDPR)

SuccessFactors provide all functionality to enable full GDPR

SAP SuccessFactors Customers





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